



Madison-Oneida

Board of Cooperative Educational Services

Lead ♦ Partner ♦ Innovate ♦ Excel

*Celebrating 50 years
1968-2018*

November 8, 2019

To: Vendors for Vending Services RFP 19-10-002

RE: RFP Results

The following analysis sheets show the results for Vending Services for Madison-Oneida BOCES and its component districts. This RFP was awarded according to the scoring as highlighted in green.

This RFP was approved by the Madison-Oneida BOCES Board of Education at their monthly meeting on November 7, 2019.

This letter does not constitute an order. Receipt of a valid school district purchase order will be notification of an order.

Thank you for your continued support and participation in our bidding program.

Sincerely,

Madison-Oneida BOCES
Cooperative Bidding Service

Vendors Participating In Vending Services RFP 19-10-002:

Servomation Refreshments Inc.

Attention: Sandy Niles

7098 Mount Pleasant Dr.

Canastota, New York 13032

Phone: 315-875-5265

Fax: 315-875-5266

Email: bbruno@servomation.com

Details: Please Reference Madison-Oneida BOCES RFP 19-10-002 On Purchase Order

Vending Services RFP 19-10-002
 Opens October 15, 2019 at 3:00 PM
 Summary

	Servomation Refreshments
Responsiveness (25 Points Possible)	25
Item Selection (25 Points Possible)	22
Commission (25 Points Possible)	25
Reputation (25 Points Possible)	25
Total (100 Points Possible)	97
<u>Refreshments</u>	<u>Servomation Refreshments</u>
Commission	All Items 20% Commission
Price Range	\$1.00 to \$1.50

Vending Services RFP 19-10-002
Opens October 15, 2019 at 3:00 PM
Summary

Responsiveness (25 Points Possible)

Servomation provided all information in a complete and timely manner. They have many equipment options and are equipped to accept NFC payments such as google wallet and apple pay.

Servomation - 25 Points

Item Selection (25 Points Possible)

Servomation offered 43 products including candy, chips, cookies, nuts, bars and fruit snacks, with few reduced calorie/fat options.

Servomation - 22 Points

Commission (25 Points Possible)

Servomation meets the 20% commission requirement.

Servomation - 25 Points

Reputation (25 Points Possible)

References, including school districts, were positive.

Servomation - 25 Points

Total (100 Points Possible)

Servomation - 97 Points
