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April 2, 2020

To: Vendors for Simulators, Operator Training IFB 20-02-008

RE: Bid Results

The following bid analysis sheets show the prices that were bid for Simulators, Operator Training for Madison-Oneida BOCES. This bid was awarded on a total award basis to CM Labs Simulations as highlighted in green.

This bid was approved by the Madison-Oneida BOCES Board of Education at their monthly meeting on April 1, 2020.

This letter does not constitute an order. Receipt of a valid school district purchase order will be notification of an order.

Thank you for your continued support and participation in our bidding program.

Sincerely,

Madison-Oneida BOCES Cooperative Bidding Service

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Bids Were Received From The Following Vendors For Simulators, Operator Training IFB 20-02-008:

Five Star Equipment, Inc.

Attention: Valerie Smith 6500 East Taft Road East Syracuse, NY 13057 Phone: 315-452-4560 Fax: 315-452-4564

Email: vsmith@fivestarequipment.com Website: www.fivestarequipment.com

Details: Please Reference Madison-Oneida BOCES IFB 20-02-008 On Purchase Order

CM Labs Simulations

Attention: Joe Najjar 645 Wellington #301 Montreal, Quebec H3C 1T2 Phone: 514-287-1166

Fax: 514-287-3360 Email: info@cm-labs.com Website: www.cm-labs.com

Details: Please Reference Madison-Oneida BOCES IFB 20-02-008 On Purchase Order

Simulators, Operator Training IFB 20-01-010 Opens January 21, 2020 at 3:00 PM Summary

CM Labs Simulations

Item Specification	Quantity	Manufacturer Bid	Manufacturer Item #	Vendor Item #	Price Bid
Modular Simulator Platform, Non-Motion SIM4MSPNM, John Deere or equal	1	CM Labs	VXX-HW-APO	VXX-HW-APO	\$13,740.00
Triple Display for Modular Simulator Platform SIM4DSP3, John Deere or equal	1	CM Labs	VXC-HW-D03	VXC-HW-D03	\$18,760.00
Modular Control Set - Excavator SIM4EXCA, John Deere or equal NOTE: Items are combined - INCLUDES EXCAVATOR, WHEEL LOADER, BACKHOE AND ARTICULATED DUMP TRUCK	1	CM Labs	VXE-SW-EMP	VXE-SW-EMP	\$16,515.00
Modular Control Set - Crawler Dozer SIM4CRD, John Deere or equal	1	CM Labs	VXA-SW-HDZ DOZER		\$9,580.00
Universal Steering Wheel Column SIM4STW, John Deere or equal	1	CM Labs	VXC-AC-TSW	VXC-AC-TSW	\$3,435.00
Set up fee	1	CM Labs			\$4,970.00

\$67,000.00

Five Star Equipment, Inc.

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Item Specification	Quantity	Manufacturer Bid	Manufacturer Item #	Vendor Item #	Price Bid		
Modular Simulator Platform, Non-Motion SIM4MSPNM, John Deere or equal	1	John Deere	SIM4MSPNM	Platform	\$20,512.00		
Triple Display for Modular Simulator Platform SIM4DSP3, John Deere or equal	1	John Deere	SIM4DSP3	Tri Display	\$13,032.00		
Modular Control Set - Excavator SIM4EXCA, John Deere or equal	1	John Deere	SIM4EXCA	Exc Control	\$9,734.00		
Modular Control Set - Crawler Dozer SIM4CRD, John Deere or equal	1	John Deere	SIM4CRD	Dozer Control	\$12,256.00		
Modular Control Set, Wheel Loader SIM4WLRS, John Deere or equal	1	John Deere	SIM4WLRS	Loader	\$9,882.00		
Universal Steering Wheel Column SIM4STW, John Deere or equal	1	John Deere	SIM4STW	Steer Wheel	\$4,612.00		
Set up fee	1	John Deere	Setup		\$6,760.00		

\$76,788.00