



**Madison-Oneida**

Board of Cooperative Educational Services

Lead•Partner•Innovate•Excel

December 7, 2021

To: Vendors for Sonor Global Beat Orff Set IFB 21-11-004

RE: Bid Results

The following bid analysis sheets show the prices that were bid for the Sonor Global Beat Orff Sets for the Rome City School District. This bid was awarded on a total basis as highlighted in green. Items in red have been disqualified.

This bid was approved by the Madison-Oneida BOCES Board of Education at their monthly meeting on December 2, 2021.

This letter does not constitute an order. Receipt of a valid school district purchase order will be notification of an order.

Thank you for your continued support and participation in our bidding program.

Sincerely,

Madison-Oneida BOCES  
Cooperative Bidding Service

**Bids Were Received From The Following Vendors For  
Sonor Global Beat Orff Set IFB 21-11-004:**

**Music in Motion**

Attention: Kristi Graham  
1601 E. Plano Pkwy. Suite 100  
Plano, TX 75074  
Phone: 800-445-0649  
Fax: 866-943-8906  
Email: [bids@musicmotion.com](mailto:bids@musicmotion.com)  
Web Site: [www.musicmotion.com](http://www.musicmotion.com)  
Details: Please Reference Madison-Oneida BOCES IFB 21-11-004 on Purchase Order

**Music is Elementary, Inc.**

Attention: Michael Kperli  
5220 Mayfield Rd.  
Lyndhurst, OH 44124  
Phone: 800-888-7502  
Fax: 440-461-3631  
Email: N/A  
Web Site: [www.musiciselementary.com](http://www.musiciselementary.com)  
Details: Please Reference Madison-Oneida BOCES IFB 21-11-004 on Purchase Order

**Washington Music Sales Center, Inc.**

Attention: Mardy Fried  
11151 Veirs Mill Rd.  
Wheaton, MD 20902  
Phone: N/A  
Fax: N/A  
Email: [bids@chucklelevins.com](mailto:bids@chucklelevins.com)  
Web Site: [www.chucklelevins.com](http://www.chucklelevins.com)  
Details: Please Reference Madison-Oneida BOCES IFB 21-11-004 on Purchase Order

**West Music Company, Inc.**

Attention: Stephanie Adams  
1212 5th St. PO Box 5521  
Coralville, IA 52241  
Phone: 800-397-9378  
Fax: 888-470-3942  
Email: [bids@westmusic.com](mailto:bids@westmusic.com)  
Web Site: [www.westmusic.com](http://www.westmusic.com)  
Details: Please Reference Madison-Oneida BOCES IFB 21-11-004 on Purchase Order

**Universal Melody Online D/B/A Brook Mays Music**

Attention: Bryce Sarabia  
8605 John Carpenter Frwy  
Dallas, TX 75247  
Phone: 214-905-8614  
Fax: 214-905-4964  
Email: [brycesarabia@brookmays.com](mailto:brycesarabia@brookmays.com)  
Web Site: [www.brookmays.com](http://www.brookmays.com)  
Details: Please Reference Madison-Oneida BOCES IFB 21-11-004 on Purchase Order

**Sonor Global Beat Orff Set IFB 21-11-004**  
**Opened November 16, 2021 at 3:00 PM**  
**Summary**

Item	Music is Elementary	West Music Company	Washington Music Sales Center
Per Set Cost	\$4,751.25	\$4,829.80	\$5,197.20
Total Cost of Eight Sets of 15, Sonor Global Beat Orff Instruments	\$38,010.00	\$38,638.40	\$41,577.60
Shipping	\$0.00	\$0.00	\$0.00
Total Cost	\$38,010.00	\$38,638.40	\$41,577.60
Warranty Information	90 Days	**see the attached "Return-Exchange-Warranty Policy" page for details**	Limied 2 year warranty - See Attached
Anticipated Date ARO	3-9 months due to supply chain issues	**see the attached "Additional Information" page for details**	Based on MFG Availability at the time of the order
Option	Free shipping if delivery can be made to a single point	N/A	N/A

**Sonor Global Beat Orff Set IFB 21-11-004**  
**Opened November 16, 2021 at 3:00 PM**  
**Summary**

Item	Universal Melody Online (d.b.a. Brook Mays Music)	Music in Motion
Per Set Cost	\$5,600.00	\$5,499.00
Total Cost of Eight Sets of 15, Sonor Global Beat Orff Instruments	\$44,800.00	\$43,992.00
Shipping	\$0.00	\$3,192.00
Total Cost	\$44,800.00	\$47,184.00
Warranty Information	Manufacturer's Warranty	Manufacturer's Warranty
Anticipated Date ARO	15 to 90 Days	14-60 days depending on the component item in the set
Option	N/A	N/A