



Madison-Oneida

Board of Cooperative Educational Services

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May 11, 2023

To: Vendors for Safety Supplies IFB 23-02-006

RE: Bid Results

The following bid analysis sheets show the prices that were bid for Safety Supplies for Madison-Oneida BOCES and its component districts. This bid was awarded on a total award basis as highlighted in green. Items in red have been disqualified.

This bid was approved by the Madison-Oneida BOCES Board of Education at their monthly meeting on May 10, 2023.

This letter does not constitute an order. Receipt of a valid school district purchase order will be notification of an order.

Thank you for your continued support and participation in our bidding program.

Sincerely,

Madison-Oneida BOCES
Cooperative Bidding Service

**Bids Were Received From The Following Vendors For
Safety Supplies IFB 23-02-006:**

Northern Safety Co., Inc.

Attention: Neil Sexton
232 Industrial Park Drive
Frankfort, NY 13340
Phone: 800-568-2764
Fax: 800-442-5941
Email: sales@northernsafety.com
Website: www.northernsafety.com
Details: Please Reference Madison-Oneida BOCES IFB 23-02-006 on Purchase Order

Pyramid School Products

Attention: Kenneth D. Miller
6510 North 54th Street
Tampa, FL 33610-1908
Phone: 800-792-2644
Fax: 813-621-7688
Email: biddept@pyramidsp.com
Website: www.pyramidsp.com
Details: Please Reference Madison-Oneida BOCES IFB 23-02-006 on Purchase Order

Safety Supplies IFB 23-02-006
Opened February 14, 2022 at 3:00 PM
Total Award
Contract Effective July 1, 2023 - June 30, 2024

Vendor	Items on Bid	Items Bid	Percentage	Total
Northern Safety Co., Inc.	46	45	97.83%	\$10,685.38
Pyramid School Products	46	8	17.39%	\$10,082.76

Safety Supplies IFB 23-02-006
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Northern Safety Co., Inc.

Item #	Item Specification	Manufacturer #	Quantity	Manufacturer	Vendor Item #	Package Size	Price Bid	Unit	Unit price	Extension	
51000	Bandage, 1" x 3"	Band Aid or Equal	6	ACME UNITED CORP -PAC-KIT	31953	100/BX	\$4.19	100	\$0.0419	\$25.14	
51001	Bandage, 3/4" x 3"	Band Aid or Equal	6	DUKAL CORPORATION	1580	100/BX	\$4.03	100	\$0.0403	\$24.18	
51003	Belt, Back Support, Large	Proplex HP2000 or Equal	12	NORTHERN SAFETY APPROVED VENDOR	23925 L	EA	\$13.43	1	\$13.4300	\$161.16	
51010	Case, for Safety Glasses	C747 or Equal	4	NORTHERN SAFETY APPROVED VENDOR	19885	EA	\$1.09	1	\$1.0900	\$4.36	
51011	Coat, Lab, Flame Retardent, Not Polyester, X-Large, Navy Blue		4	CHICAGO PROTECTIVE APPAREL	31071 XL	EA	\$124.97	1	\$124.9700	\$499.88	
51014	Coat, Lab, Flame Retardent, Not Polyester, XX-Large, Navy Blue		2	CHICAGO PROTECTIVE APPAREL	31071 2XL	EA	\$136.53	1	\$136.5300	\$273.06	
51018	Earmuff, Protective	E.A.R. 1000M or Equal	12	LONG DAR PLASTICS CO LTD	27249	EA	\$5.07	1	\$5.0700	\$60.84	
51019	Earplug, Corded, Air Soft		9	ORS NASCO INC	1707	PR	\$1.44	1	\$1.4400	\$12.96	
51020	Earplug, Corded	Purafit or Equal	20	MOLDEX / METRIC	PF100	100 pr/BX	\$38.20	100	\$0.3820	\$7.64	
51021	Earplug, Disposable	E.A.R. 200 or Equal	3	3M CORP	EAR200	200 pr/BX	\$37.94	200	\$0.1897	\$0.57	
51022	Faceshield, 6", Clear	Matrix 485400 or Equal	22	MCR SAFETY INC	176607	12/CS	\$108.00	12	\$9.0000	\$198.00	
51023	Faceshield, 6", Green	Matrix 485450 or Equal	5	MCR SAFETY INC	198069	EA	\$4.75	1	\$4.7500	\$23.75	
51024	Faceshield, Adjustable Head, Tinted	Matrix or Equal	17							\$1.7900	\$30.43
51026	Glasses, Safety	Crew 5580 Tomahawk or Equal	100	MCR SAFETY INC	5580 BK	EA	\$2.01	1	\$2.0100	\$201.00	
51031	Glasses, Safety, Light Gray		1	NORTHERN SAFETY APPROVED VENDOR	24545	EA	\$2.31	1	\$2.3100	\$2.31	
51034	Glove, Chemical Handling	Neoprene 2918F or Equal	2	SUPERIOR GLOVE WORKS LTD ADI	390454 9	EA	\$2.90	1	\$2.9000	\$5.80	
51035	Glove, Chemical Solutions	Dupont M-116 or Equal	2	RUBBEREX	346430 L	DZ	\$21.48	12	\$1.7900	\$3.58	
51036	Glove, Cut Proof, with Knit Wrists		6	SHOWA-BEST GLOVE INC	355664 L	EA	\$13.84	1	\$13.8400	\$83.04	

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51037	Glove, Cut Resistant, Flexible, to Comply with 21 CFR Standards for Food		6	PROTECTIVE INDUSTRIAL PRODUCTS	3305 L	PR	\$9.56	1	\$9.5600	\$57.36
51038	Glove, Drivers, Pig Skin		50	SHANGHAI FEI CHUAN IMP. & EXP. CORP	10897 L	PR	\$6.88	1	\$6.8800	\$344.00
51039	Glove, Goat Skin		40	NEW HORIZONS	1637 L	PR	\$6.26	1	\$6.2600	\$250.40
51040	Glove, Latex, X-Large	3LD300 or Equal	18	NORTHERN SAFETY APPROVED VENDOR	19796 XL	100/BX	\$12.77	100	\$0.1277	\$229.86
51041	Glove, Latex, Large	3LD300 or Equal	16	NORTHERN SAFETY APPROVED VENDOR	19796 L	100/BX	\$12.77	100	\$0.1277	\$204.32
51042	Glove, Latex, Medium	3LD300 or Equal	11	NORTHERN SAFETY APPROVED VENDOR	19796 M	100/BX	\$12.77	100	\$0.1277	\$140.47
51044	Glove, Welder	Mig Tig Pro or Equal	60	NEW HORIZONS	3800 L	PR	\$8.09	1	\$8.0900	\$485.40
51046	Glove, Welding, Leather		10	NORTHERN SAFETY APPROVED VENDOR	3920	PR	\$11.09	1	\$11.0900	\$110.90
51047	Glove, Work, Cotton, Large		30	MIDAS SHAHBAZ GARMENTS (PVT) LIMITE	1678	PR	\$1.34	1	\$1.3400	\$40.20
51048	Glove, Work, Leather Palm		120	NEW HORIZONS	30708	PR	\$2.24	1	\$2.2400	\$268.80
51049	Goggle, Dust, Rubber Frame, Clear	Legend 271000 or Equal	17	WINWIN SPECTACLES	24553	EA	\$5.69	1	\$5.6900	\$96.73
51052	Hardhat, Forestry System with Hearing Protection and S/S Visor, Orange	Elvex or Equal	24	TASCO CORPORATION	1715	EA	\$40.00	1	\$40.0000	\$960.00
51053	Hardhat	North 4101 or Equal	5	BULLARD	93001 WE	EA	\$10.78	1	\$10.7800	\$53.90
51055	Helmet, Welding, Large Lens, 4-1/4" x 5-1/4"		25	SUREWERX USA INC	17611	EA	\$48.72	1	\$48.7200	\$1,218.00
51057	Jacket, Welding, Leather, 30"		5	CHICAGO PROTECTIVE APPAREL	3105 M	EA	\$140.43	1	\$140.4300	\$702.15
51061	Kit, First Aid, 50-Person		4	ACME UNITED CORP -PAC-KIT	31937	EA	\$70.15	1	\$70.1500	\$280.60
51066	Liner, Hardhat, Quilted, for Winter		40	NORTHERN SAFETY APPROVED VENDOR	22545	EA	\$4.85	1	\$4.8500	\$194.00
51074	Respirator, for Use with 6000/2000 Replacable Cartridges/Filters	3M 6000 Series or Equal	30	3M CORP	6600 M	EA	\$18.66	1	\$18.6600	\$559.80

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51076	Respirator, N95 Particulate	Gerson 1730 or Equal	22	NORTHERN SAFETY APPROVED VENDOR	20093	20/BX	\$15.00	20	\$0.7500	\$330.00
51081	Spectacle, Welding, Shade 5		20	MCR SAFETY INC	4459 BK	EA	\$7.65	1	\$7.6500	\$153.00
51083	Station, Lens Cleaning	Magic or Equal	3	HILSINGER CO / HILCO	3524	EA	\$12.19	1	\$12.1900	\$36.57
51084	Tissue, Lens Cleaning	Magic 8511 or Equal	6	HILSINGER CO / HILCO	3535	300/BX	\$1.41	300	\$0.0047	\$2.82
51085	Glasses, Safety, Anti Fog Lens, Clear, N-SPECS 110-22916 Only	N-SPECS 110-22916 Only	260	NORTHERN SAFETY APPROVED VENDOR	184480	EA	\$2.24	1	\$2.2400	\$582.40
51086	Glasses, Safety, Anti Fog Lens, Clear, N-SPECS 110-23854 Only	N-SPECS 110-23854 Only	204	NORTHERN SAFETY APPROVED VENDOR	23854	EA	\$3.03	1	\$3.0300	\$618.12
51087	Glasses, Safety, Riptide Sport, Anti Fog Lens, Clear, N-SPECS 110-27427 Only	N-SPECS 110-27427 Only	378	NORTHERN SAFETY APPROVED VENDOR	27428	EA	\$2.27	1	\$2.2700	\$858.06
51088	Glasses, Safety, Tridon, Anti Fog Lens, Clear, N-SPECS 110-27428 Only	N-SPECS 110-27428 Only	100	NORTHERN SAFETY APPROVED VENDOR	27428	EA	\$2.27	1	\$2.2700	\$227.00
51093	Towelette, Pre-Mositened, Safety Glasses, Lens Cleaner		9	HILSINGER CO / HILCO	3551	100/BX	\$4.48	100	\$0.0448	\$40.32
51094	Mask, Dust	MSA Safety Works or Equal	5	NORTHERN SAFETY APPROVED VENDOR	20095	50/BX	\$9.00	50	\$0.1800	\$22.50

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51000	Bandage, 1" x 3"	Band Aid or Equal	6	\$0.0419							\$25.14
51001	Bandage, 3/4" x 3"	Band Aid or Equal	6	\$0.0403							\$24.18
51003	Belt, Back Support, Large	Proplex HP2000 or Equal	12	CORDOVA	SBLG **BLACK w/SUSPENDE RS**	EA	\$10.98	1	\$10.9800	\$131.76	
51010	Case, for Safety Glasses	C747 or Equal	4	\$1.0900							\$4.36
51011	Coat, Lab, Flame Retardent, Not Polyester, X-Large, Navy Blue		4	\$124.9700							\$499.88
51014	Coat, Lab, Flame Retardent, Not Polyester, XX-Large, Navy Blue		2	\$136.5300							\$273.06
51018	Earmuff, Protective	E.A.R. 1000M or Equal	12	\$5.0700							\$60.84
51019	Earplug, Corded, Air Soft		9	\$1.4400							\$12.96
51020	Earplug, Corded	Purafit or Equal	20	\$0.3820							\$7.64
51021	Earplug, Disposable	E.A.R. 200 or Equal	3	\$0.1897							\$0.57
51022	Faceshield, 6", Clear	Matrix 485400 or Equal	22	\$9.0000							\$198.00
51023	Faceshield, 6", Green	Matrix 485450 or Equal	5	\$4.7500							\$23.75
51024	Faceshield, Adjustable Head, Tinted	Matrix or Equal	17	ACS	FS-020-01	EA	\$1.79	1	\$1.7900	\$30.43	

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51026	Glasses, Safety	Crew 5580 Tomahawk or Equal	100	CORDOVA	EC10S	EA	\$1.29	1	\$1.2900	\$129.00
51031	Glasses, Safety, Light Gray		1							\$2.3100 \$2.31
51034	Glove, Chemical Handling	Neoprene 2918F or Equal	2							\$2.9000 \$5.80
51035	Glove, Chemical Solutions	Dupont M-116 or Equal	2							\$1.7900 \$3.58
51036	Glove, Cut Proof, with Knit Wrists		6							\$13.8400 \$83.04
51037	Glove, Cut Resistant, Flexible, to Comply with 21 CFR Standards for Food		6							\$9.5600 \$57.36
51038	Glove, Drivers, Pig Skin		50							\$6.8800 \$344.00
51039	Glove, Goat Skin		40							\$6.2600 \$250.40
51040	Glove, Latex, X-Large	3LD300 or Equal	18	HOSPECO	GLL105FXL	100/BOX	\$4.99	100	\$0.0499	\$89.82
51041	Glove, Latex, Large	3LD300 or Equal	16	HOSPECO	GLL105FL	100/BOX	\$4.99	100	\$0.0499	\$79.84
51042	Glove, Latex, Medium	3LD300 or Equal	11	HOSPECO	GGLL105FM	100/BOX	\$4.99	100	\$0.0499	\$54.89
51044	Glove, Welder	Mig Tig Pro or Equal	60							\$8.0900 \$485.40
51046	Glove, Welding, Leather		10							\$11.0900 \$110.90

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51047	Glove, Work, Cotton, Large		30							\$1.3400 \$40.20
51048	Glove, Work, Leather Palm		120							\$2.2400 \$268.80
51049	Goggle, Dust, Rubber Frame, Clear	Legend 271000 or Equal	17	CORDOVA	GI10	EA	\$1.99	1	\$1.9900	\$33.83
51052	Hardhat, Forestry System with Hearing Protection and S/S Visor, Orange	Elvex or Equal	24							\$40.0000 \$960.00
51053	Hardhat	North 4101 or Equal	5							\$10.7800 \$53.90
51055	Helmet, Welding, Large Lens, 4-1/4" x 5-1/4"		25							\$48.7200 \$1,218.00
51057	Jacket, Welding, Leather, 30"		5							\$140.4300 \$702.15
51061	Kit, First Aid, 50-Person		4							\$70.1500 \$280.60
51066	Liner, Hardhat, Quilted, for Winter		40							\$4.8500 \$194.00
51074	Respirator, for Use with 6000/2000 Replacable Cartridges/Filters	3M 6000 Series or Equal	30							\$18.6600 \$559.80
51076	Respirator, N95 Particulate	Gerson 1730 or Equal	22	IMPACT	7312B	20/BOX	\$10.99	20	\$0.5495	\$241.78
51081	Spectacle, Welding, Shade 5		20							\$7.6500 \$153.00
51083	Station, Lens Cleaning	Magic or Equal	3							\$12.1900 \$36.57

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