



Madison-Oneida

Board of Cooperative Educational Services

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June 2, 2023

To: Vendors for Cafeteria Milk and Dairy IFB 23-04-005

RE: Bid Results

The following bid analysis sheets show the prices that were bid for Cafeteria Milk and Dairy for Madison-Oneida BOCES and its participating districts. This bid was awarded on a total award basis as highlighted in green. Items highlighted in red have been disqualified.

This bid was approved by the Madison-Oneida BOCES Board of Education at their monthly meeting on June 1, 2023.

This letter does not constitute an order. Receipt of a valid school district purchase order will be notification of an order.

Thank you for your continued support and participation in our bidding program.

Sincerely,

Madison-Oneida BOCES
Cooperative Bidding Service

**Bids Were Received From the Following Vendors For
Cafeteria Milk and Dairy IFB 23-04-005**

Upstate Niagara Cooperative, Inc.

Attention: Mark Serling

368 Pleasant View Drive, PO Box 268

Lancaster, NY 14086

Phone: 716-892-3156

Fax: 716-892-8752

Email: mserling@uncdairy.com

Website: www.upstateniagara.com

Details: Please Reference Madison-Oneida BOCES IFB 23-04-005 on Purchase Order

Districts Bid On: All Districts

Note: Minimum order \$225 or \$45 delivery charge will apply/Maximum of two deliveries per location per week.

Cafeteria Milk and Dairy IFB 23-04-005
Opened April 11, 2023 at 3:00 PM
Summary - Total Award
Contract Effective July 1, 2023 - June 30, 2024

Vendor	Items on Bid	Items Bid	Percentage	Total
Upstate Niagara Cooperative, Inc.	17	16	94.12%	\$489,699.60

Cafeteria Milk and Dairy IFB 23-04-005
Opened April 11, 2023 at 3:00 PM
Summary
Contract Effective July 1, 2023 - June 30, 2024

Upstate Niagara Cooperative, Inc.

Item #	Item Specification	Package	Manufacturer #	Quantity	Manufacturer	Manufacturer Item #	Vendor Item #	Package Size	Price Bid	Unit of Measure	Unit Price	Extension
10004	Cream, Sour, 16 oz	Each	Byrne or Equal	50	Bison	9439	9439		\$2.83	Each	\$2.8300	\$141.50
10006	Eggs, Large	Dozen	Byrne or Equal	50	Upstate	8464	8464	Dozen	\$5.25	Each	\$5.2500	\$262.50
10007	Juice, Apple Carton, 4 oz	Each	Byrne or Equal	15,000	Upstate	6852	6852		\$0.29	Each	\$0.2875	\$4,312.50
10011	Juice, Orange, Carton, 4 oz	Each	Byrne or Equal	7,500	Upstate	6850	6850		\$0.32	Each	\$0.3200	\$2,400.00
10014	Milk, Butter, Quart	Each	Byrne or Equal	40	Upstate	4525	4525		\$1.42	Each	\$1.4200	\$56.80
10016	Milk, Chocolate, Fat Free, Carton, 1/2 Pint	Each	Byrne or Equal	960,000	Upstate	5982	5982		\$0.35	Each	\$0.3475	\$333,600.00
10017	Milk, Chocolate, Fat Free, Plastic Pint	Each	Byrne or Equal	10	Upstate	5829	5829	Low Fat	\$1.37	Each	\$1.3700	\$13.70
10018	Milk, Cookies & Cream, Fat Free, Plastic Pint	Each	Byrne or Equal	10	Upstate	5826	5826	Strawberry	\$1.37	Each	\$1.3700	\$13.70
10019	Milk, Lactaid 100 Fat Free, Carton, 1/2 Pint	Each	Byrne or Equal	1,100	Upstate	4170	4170	Milk For Life	\$0.85	Each	\$0.8500	\$935.00
10021	Milk, Strawberry, Fat Free, Carton, 1/2 Pint	Each	Byrne or Equal	46,000	Upstate	5967	5967		\$0.37	Each	\$0.3675	\$16,905.00
10023	Milk, White, 1%, Carton, 1/2 Pint	Each	Byrne or Equal	200,000	Upstate	4962	4962		\$0.34	Each	\$0.3400	\$68,000.00
10027	Milk, White, 1%, Gallon	Each	Byrne or Equal	100	Upstate	4001	4001		\$4.47	Each	\$4.4700	\$447.00
10029	Milk, White, Skim, fat free, Carton, 1/2 Pint	Each	Byrne or Equal	149,500	Upstate	3962	3962		\$0.33	Each	\$0.3300	\$49,335.00
10034	Yogurt, Assorted Flavors, 32 oz	Each	Byrne or Equal	10	Upstate	9701	9701	VAN GRK	\$4.26	Each	\$4.2600	\$42.60
10035	Yogurt, Assorted Flavors, 5#	Each	Byrne or Equal	10	Upstate	9891	9891	VAN	\$7.63	Each	\$7.6300	\$76.30
10037	Half and Half, Fat Free Quart	Each	Byrne or Equal	10							\$0.0000	\$0.00
10038	Cheese, String Cheese, 1oz, 168ct/cs Low Moisture, Part Skim	Each	Byrne or Equal	255	Upstate	9318	9318	168 ct	\$51.60	Each	\$51.6000	\$13,158.00

\$489,699.60

**Minimum order \$225.00 or \$45.00 delivery charge will apply*

**Maximum of two deliveries per location per week*