



Madison-Oneida

Board of Cooperative Educational Services

Lead•Partner•Innovate•Excel

November 3, 2023

To: Vendors for Catalog Printing IFB 23-10-001

RE: Bid Results

The following bid analysis sheets show the prices that were bid for Catalog Printing for Madison-Oneida BOCES and its component districts. This bid was awarded on a total basis as highlighted in green. Items highlighted in red have been disqualified.

This bid was approved by the Madison-Oneida BOCES Board of Education at their monthly meeting on November 2, 2023.

This letter does not constitute an order. Receipt of a valid school district purchase order will be notification of an order.

Thank you for your continued support and participation in our bidding program.

Sincerely,

Madison-Oneida BOCES
Cooperative Bidding Service

**Bids Were Received From the Following Vendors For
Catalog Printing IFB 23-10-001:**

Courier Printing Corp.

Attention: Ann Schloss

24 Laurel Bank Ave.

Deposit, NY 13754

Phone: 607-467-2191

Fax: 607-467-5330

Email: cprintsales@tds.net

Website: NA

Details: Please Reference Madison-Oneida BOCES IFB 23-10-001 on Purchase Order

Fort Orange Press Inc.

Attention: Michael Glenn

11 Sand Creek Road

Albany, NY 12205

Phone: 518-489-3233

Fax: 518-489-1638

Email: mglenn@fortorangepress.com

Website: www.fortorangepress.com

Details: Please Reference Madison-Oneida BOCES IFB 23-10-001 on Purchase Order

Indiana Printing and Publishing Company, Inc.

Attention: Michael J. Donnelly

775 Indian Springs Road

Indiana, PA 15701

Phone: 724-349-3434

Fax: 724-717-2321

Email: mdonnelly@gazetteprinters.com

Website: www.gazetteprinters.com

Note: Bid rejected due to failure to meet bid specifications

Starr Press of Pearl River, Inc.

Attention: Eugene Nicolich

614 Corporate Way, Suite 8A

Valley Cottage, NY 10989

Phone: 845-268-2294

Fax: 845-268-2291

Email: starpress9@aol.com

Website: www.starpresspr.com

Details: Please Reference Madison-Oneida BOCES IFB 23-10-001 on Purchase Order

Catalog Printing IFB 23-10-001
Opened October 10, 2023 at 3:00 PM
Summary - Sheet Print Version

	Fort Orange Press Inc.	Star Press of Pearl River, Inc.	Courier Printing Corp.	Indiana Printing and Publishing Co., Inc.
QUANTITY	90,000	90,000	90,000	90,000
FINISHED SIZE	8.5" x 11", flat size 17" x 11"	8.5" x 11", flat size 17" x 11"	8.5" x 11", flat size 17" x 11"	8.25" x 10.75", flat size 17" x 11"
STOCK COVER	100 lb. Text Coated 2 sides	100 lb. Text Coated 2 sides	100 lb. Text Coated 2 sides	100 lb. Text Coated 2 sides
STOCK TEXT	50 lb. white opaque	50 lb. white opaque	50 lb. white opaque	50 lb. white opaque
INK-COVER Front and Back(F/B) (and center if necessary)	4-Color Process, bleed	4-Color Process, bleed	4-Color Process, bleed	4-Color Process, bleed
INK-COVER (INSIDE)	Black	Black	Black	Black
COLOR INK-TEXT PAGES	Black	Black	Black	Black
PAGES – TEXT	16	16	16	16
PAGES – TOTAL (INCL COVER)	20	20	20	20
ARTWORK	Electronically Supplied; PDF	Electronically Supplied; PDF	Electronically Supplied; PDF	Electronically Supplied; PDF
HALFTONES	All materials electronically supplied	All materials electronically supplied	All materials electronically supplied	All materials electronically supplied
BLEEDS	None	None	None	None
COLOR SEPARATIONS	One Separation Needed (from electronically supplied artwork)	One Separation Needed (from electronically supplied artwork)	One Separation Needed (from electronically supplied artwork)	One Separation Needed (from electronically supplied artwork)
BINDING	Saddle Stitched	Saddle Stitched	Saddle Stitched	Saddle Stitched
PACKAGING	Boxed, Palletized and Labeled according to distribution list (included)	Boxed, Palletized and Labeled according to distribution list (included)	Boxed, Palletized and Labeled according to distribution list (included)	Boxed, Palletized and Labeled according to distribution list (included)
ARTWORK AVAILABLE:	December 1, 2023	December 1, 2023	December 1, 2023	December 1, 2023
MUST BE DELIVERED BY:	December 15, 2023	December 15, 2023	December 15, 2023	December 15, 2023
DESTINATIONS:	Two Drop Shipments: PJ Green Mailing & Madison-Oneida BOCES	Two Drop Shipments: PJ Green Mailing & Madison-Oneida BOCES	Two Drop Shipments: PJ Green Mailing & Madison-Oneida BOCES	Two Drop Shipments: PJ Green Mailing & Madison-Oneida BOCES
DISTRIBUTION SORTING:	Shipment to Madison-Oneida BOCES to be counted, packaged and labeled into approximately 51 individual boxes of 125/box.	Shipment to Madison-Oneida BOCES to be counted, packaged and labeled into approximately 51 individual boxes of 125/box.	Shipment to Madison-Oneida BOCES to be counted, packaged and labeled into approximately 51 individual boxes of 125/box.	Shipment to Madison-Oneida BOCES to be counted, packaged and labeled into approximately 51 individual boxes of 125/box.
NOTES			*Turnaround time: 10 business days from proof approval	*Pricing bid for size 8.25" x 10.75"
TOTAL PRICE	\$28,998.00	\$31,499.00	\$35,922.00	\$23,891.00
PRICE - ADDITIONAL 4 PAGES	\$4,800.00	\$4,200.00	\$3,898.00	\$1,814.00
PRICE-ADDITIONAL 1000 BOOKLETS	\$227.00	\$360.00	\$247.00	\$252.18