



Madison-Oneida

Board of Cooperative Educational Services

Lead•Partner•Innovate•Excel

December 14, 2023

To: Vendors for Water Sampling and Testing Services RFP 23-10-002

RE: Bid Results

The following bid analysis sheets show the prices that were bid for Water Sampling and Testing Services for Madison-Oneida BOCES and participating school districts. This bid was awarded on a total award basis to Pace Analytical Services, LLC as highlighted in green.

This bid was approved by the Madison-Oneida BOCES Board of Education at their monthly meeting on December 13, 2023.

This letter does not constitute an order. Receipt of a valid school district purchase order will be notification of an order.

Thank you for your continued support and participation in our bidding program.

Sincerely,

Madison-Oneida BOCES
Cooperative Bidding Service

**Bids Were Received From the Following Vendors For
Water Sampling and Testing Services RFP 23-10-002:**

ALS Group USA, Corp.

Contact: Gregory LaForce

1565 Jefferson Road Bldg 300, Suite 360

Rochester, NY 14623

Phone: 585-288-5380

Email: gregg.laforce@alsglobal.com

Comments: Please reference Madison-Oneida BOCES RFP 23-10-002 on Purchase Order

Keystone Environmental Services

Contact: Richard J. Tarnowski, CEP, CEI

58 Exchange St.

Binghamton, NY 13901

Phone: 607-723-5117

Email: rtarnowski@kecompanies.com

Comments: Please reference Madison-Oneida BOCES RFP 23-10-002 on Purchase Order

Pace Analytical Services, LLC

Contact: Debra James-Deslatte

575 Broad Hollow Road

Melville, NY 11747

Phone: 518-429-0172

Email: debra.james-deslatte@pacelabs.com

Comments: Please reference Madison-Oneida BOCES IFB 23-10-002 on Purchase Order

Water Sampling and Testing Services RFP 23-10-002

Opened October 24, 2023 at 3:00 PM

Summary

Proposer	Sampling Services (per hour)	Testing Services (per sample)	Training Services (1 training at MOBOCES)	Notes
Pace Analytical Services, LLC	\$71.00	\$14.25	\$1,400.00	<i>\$400 remote training through MS TEAMS</i>
ALS Group USA, Corp.	\$120.00	\$15.00	\$300.00	
Keystone Environmental Services	\$77.00	\$20.00	\$550.00	<i>Sampling: \$87/hr after hrs; Testing: \$25 Rush TAT</i>